



Lion Industries

P.O BOX 455, ST. CLAIRSVILLE, OHIO 43950

OFFICE # (740) 676-1100 FAX # (740)676-1101

www.lionind.com

Industrial Sales Representative - Ohio Valley

Job Description:

Lion industries is currently seeking an Industrial Outside Sales Representative to fill an immediate opening. Generate new sales leads and build relationships with current customers to discover requirements and sell products/services to them.

Responsibilities

As an Outside Sales Representative, you will:

- Develop and maintain relationships with an assigned customer base, including key accounts, ensuring their satisfaction with our products and services at all times
- Develop and maintain new customer relations
- Continually enhance sales skills and product knowledge to promote a professional image in the field

Qualifications

A successful associate will be goal oriented, self-motivated, build relationships and enjoy a team atmosphere. . It is desirable for the incumbent to have previous experience in the industrial construction industry. Requires a valid driver's license and the ability to operate a motor vehicle in a safe manner while carefully observing all traffic rules and regulations. Requires excellent oral and written communication skills to effectively communicate with customers, company employees, and customer employees at job sites

- Excellent communication, time management and organizational skills
- Ambition to succeed
- General computer skills
- Self-Motivator
- Enthusiasm, courtesy, and articulation
- Service minded, aggressive and congenial

Benefits

As a large, successful ,Family owned company who prides itself on its stability and timely customer service, Lion industries can offer a competitive benefits package which includes the following: medical (two plans to choose from), dental, vision, disability, retirement savings with company match, paid leave (holidays, vacation).